

Major Hotel Corporation
Best Western - Eastwood
For 8 periods ending 04/30/92

	September Period Actual	October Period Actual	November Period Actual	December Period Actual	January Period Actual	February Period Actual	March Period Actual	April Period Actual	April Period Budget	May Period Budget	June Period Budget	July Period Budget	August Period Budget	Actual Plus Budget	Original Annual Budget	Prior Year Actual
Occupied Rooms	0	0	0	1,953	1,866	1,784	2,006	1,868	-54	-4	-4	-4	0	9,465	-108	36,000
Available Rooms	0	0	0	5,024	5,022	4,698	5,022	5,021	-4	-4	-4	-4	0	24,775	-108	59,882
Occupancy percentage	0.0%	0.0%	0.0%	38.9%	37.2%	38.0%	39.9%	37.2%	100.0%	100.0%	100.0%	100.0%	0.0%	38.2%	100.0%	60.1%
Average rate	0.00	0.00	0.00	36.81	36.79	40.08	38.34	37.73	-1,697.74	-25,625.00	-29,400.00	-30,450.00	0.00	117.54	-10,783.06	33.45
Rooms Department																
Room Revenue	95,919	102,813	75,943	71,889	68,645	71,501	76,901	69,567	91,678	102,500	117,600	121,800	136,500	1,111,577	57.3	1,164,570
Wage Expense	19,908	18,827	16,104	16,872	16,922	16,248	19,402	15,674	17,607	18,525	19,950	20,621	22,189	221,242	19.9	218,010
Other Expenses	6,985	5,978	3,362	4,320	6,596	3,788	4,805	6,564	5,600	6,122	6,845	7,046	7,754	70,166	6.3	70,304
Rooms Department Profit	69,026	78,007	56,477	50,697	45,126	51,465	52,693	47,329	68,471	77,853	90,805	94,133	106,557	820,169	73.8	876,256
Restaurant Department																
Restaurant Revenue	44,173	46,105	46,478	46,939	46,439	61,262	36,513	58,664	55,100	56,600	55,600	48,100	48,100	594,973	30.7	621,830
Restaurant Wages	17,929	16,477	16,046	15,856	15,856	16,314	16,405	13,220	18,325	18,826	18,491	15,985	15,985	197,390	33.2	206,733
Restaurant COGS	17,359	20,015	19,436	18,563	12,953	19,735	16,202	20,979	20,387	20,942	20,572	17,797	17,797	222,350	37.4	230,078
Restaurant Other	5,534	4,658	2,590	3,555	3,086	3,106	5,145	1,310	4,675	4,793	4,713	4,121	4,121	46,732	7.9	53,871
Restaurant Department Profit	3,351	4,955	8,406	8,965	14,543	22,107	-1,239	23,154	11,713	12,039	11,824	10,197	10,197	128,500	21.6	131,148
Bar Department																
Bar Revenue	12,087	11,994	12,209	20,709	14,154	12,283	10,718	13,511	14,986	17,512	20,708	13,875	13,875	173,634	9.0	188,170
Bar Wages	2,328	2,419	2,398	2,770	2,478	2,264	2,225	2,003	2,573	3,006	3,258	2,389	2,389	29,927	17.2	31,139
Bar COGS	3,117	3,277	3,460	5,070	2,497	4,804	3,033	367	4,100	4,785	5,293	3,849	3,849	43,400	25.0	49,005
Bar Entertainment	1,225	1,500	995	2,830	1,200	1,900	2,350	0	1,400	1,400	1,400	1,400	1,400	17,600	10.1	18,500
Bar Other	622	881	830	976	761	954	723	237	869	931	967	843	843	9,568	5.5	10,464
Bar Department Profit	4,795	3,918	4,527	9,062	7,217	2,362	2,386	10,904	6,044	7,390	9,790	5,394	5,394	73,139	42.1	79,062
Other Operating Departments																
Other Departments Revenue	4,394	5,202	3,898	5,043	3,886	3,518	3,482	5,136	5,342	5,548	5,834	5,914	6,194	58,049	3.0	65,527
Other Departments Expense	1,706	4,927	2,656	3,141	2,335	2,212	2,409	1,613	3,193	3,399	3,685	3,765	4,045	35,892	61.8	39,629
Other Departments Profit	2,688	275	1,243	1,901	1,551	1,306	1,073	3,522	2,149	2,149	2,149	2,149	2,149	22,156	38.2	25,898
All Departments																
Total Revenue	156,574	166,115	138,528	144,580	133,123	148,564	127,613	147,789	167,106	182,160	199,742	189,689	204,669	1,939,144	100.0	2,040,097
Total Departmental Expense	76,713	78,959	67,876	73,954	64,685	71,324	72,699	61,968	78,729	82,729	85,174	77,816	80,372	894,268	46.1	927,733
Total Departmental Profit	79,861	87,156	70,653	70,626	68,438	77,240	54,913	85,821	88,377	99,430	114,568	111,873	124,297	1,044,876	53.9	1,112,364
Undistributed Expenses																
Marketing Expense	10,101	10,195	9,133	11,060	8,252	9,604	10,053	7,079	11,161	11,161	11,161	11,161	11,161	120,122	6.2	131,265
Total Fees	11,883	144	3,865	3,948	3,985	3,818	4,070	3,928	4,400	4,400	4,400	4,400	4,400	53,241	2.7	52,800
Total Maintenance	9,760	10,467	8,881	10,732	7,948	9,002	9,822	7,701	10,322	10,322	10,222	10,222	10,222	115,301	5.9	118,283
Total Administrative	12,682	12,233	13,532	14,339	11,899	12,709	11,298	9,271	15,181	15,331	15,489	15,407	15,557	159,747	8.2	179,734
Total Insurance	3,420	0	-3,420	0	4,714	5,242	7,270	4,388	3,300	3,300	3,300	3,300	3,300	34,814	1.8	39,600
Total Utilities	11,257	11,939	10,337	10,047	10,704	11,086	12,080	10,653	10,450	10,481	8,142	8,142	8,142	123,010	6.3	126,234
Total Property Tax	4,292	4,083	4,083	4,083	4,083	4,083	4,083	4,083	4,250	4,250	4,250	4,250	4,250	49,873	2.6	51,000
Total Undistributed Expense	63,395	49,060	46,413	54,209	51,586	55,544	58,677	47,102	59,064	59,245	56,964	56,882	57,032	656,108	33.8	698,916