

	TODAY	This Year		Budget		This Year		Budget	
		M. T. D.	M. T. D.	M. T. D.	M. T. D.	Y. T. D.	Y. T. D.	Y. T. D.	Y. T. D.
Rooms - Holiday Inn	10,816.58	136,168.12	129,696.87	129,696.87	553,651.79	572,357.13			
Rooms - Days Inn	3,009.92	27,352.82	50,420.26	50,420.26	180,007.85	200,705.25			
Total Rooms	13,826.50	163,520.94	180,117.13	180,117.13	733,659.64	773,062.38			
Restaurant	2,951.32	34,241.52	25,711.71	25,711.71	118,574.09	94,961.58			
Banquet Food	0.00	46,943.09	54,000.76	54,000.76	131,803.12	147,601.16			
Banquet Other	0.00	5,659.00	3,500.21	3,500.21	19,689.75	16,050.37			
Total Restaurant and Banquet	2,951.32	86,843.61	83,212.68	83,212.68	270,066.96	258,613.11			
Banquet Beverage	3,892.75	13,491.90	11,000.04	11,000.04	25,245.41	23,250.51			
Lounge Beverage	1,154.49	13,173.00	15,799.77	15,799.77	43,754.04	52,099.42			
Total Beverage	5,047.24	26,664.90	26,799.81	26,799.81	68,999.45	75,349.93			
Vending	0.00	1,079.58	1,477.77	1,477.77	3,928.72	6,059.16			
Hotel Other Income	138.35	4,269.39	2,605.24	2,605.24	15,964.65	10,819.58			
Rental Income	0.00	2,436.91	2,389.17	2,389.17	9,247.64	9,556.74			
Telephone Income	88.45	2,538.71	3,601.58	3,601.58	9,419.81	15,196.72			
Sales Tax and Tips	2,436.48	39,314.05	0.00	0.00	144,801.16	0.00			

TOTAL REVENUE	24,488.34	326,668.09	300,203.38	300,203.38	1,256,088.03	1,148,657.62			
Cash	21,879.13	146,550.49	0.00	0.00	429,383.35	0.00			
Credit Cards	5,221.14	189,695.49	0.00	0.00	759,292.73	0.00			
Adjustments	2,289.31	10,396.67	0.00	0.00	40,971.50	0.00			
Over/Short	8.64	75.36	0.00	0.00	28.50	0.00			

TOTAL SETTLEMENTS	29,398.22	346,718.01	0.00	0.00	1,229,676.08	0.00			
Settlements and Transfers	-33,900.78	-416,579.52	0.00	0.00	-1,438,789.77	0.00			
Additions to Guest Tray	40,723.91	402,019.90	300,203.38	300,203.38	1,437,903.83	1,148,657.62			
Computed Guest Ledger Change	6,823.13	-14,559.62	300,203.38	300,203.38	-885.94	1,148,657.62			
Yesterday's Balance	0.00	0.00	0.00	0.00	19,684.24	0.00			

GUEST TRAY BALANCE	6,823.13	-14,559.62	300,203.38	300,203.38	18,798.30	1,148,657.62			
Transfers to Guest Ledger	6,800.51	13,687.04	0.00	0.00	19,484.02	0.00			
Todays Additions	0.00	-10,973.09	0.00	0.00	-17,368.71	0.00			
Yesterday's Balance	0.00	0.00	0.00	0.00	1,425.69	0.00			

ADVANCE DEPOSIT BALANCE	6,800.51	2,713.95	0.00	0.00	3,541.00	0.00			
Direct Bill Transfers	0.00	64,828.65	0.00	0.00	222,617.75	0.00			
City Ledger Payments & Discounts	-18,524.88	-72,957.54	0.00	0.00	-197,406.67	0.00			
Yesterday's Balance	0.00	0.00	0.00	0.00	-40,328.90	0.00			

CITY LEDGER BALANCE	-18,524.88	-8,128.89	0.00	0.00	-15,117.82	0.00			
CREDIT CARD BATCH	5,221.14	189,695.49	0.00	0.00	759,292.73	0.00			
CASH DEPOSIT	7,129.33	133,380.68	0.00	0.00	414,149.79	0.00			
Revenue Rooms-Individual Sales/H.I	10,816.58	110	107,443.12	1,663	101,397.28	1,519	427,945.79	6,197	416,561.70
Revenue Rooms-Group Sales/H.I	0.00	0	28,725.00	426	28,299.90	465	125,706.00	1,961	157,055.55
Revenue Rooms-Individual Sales/Days	2,994.92	44	23,822.82	525	24,870.06	465	110,842.85	2,350	75,815.13
Revenue Rooms-Group Sales/Days	15.00	1	3,530.00	72	25,549.89	496	69,165.00	1,400	124,889.80
Revenue Rooms-H.I.		113		2,066		2,046		8,188	8,598
Revenue Rooms-Days Inn		48		600		992		3,925	3,912
Total Rooms-H.I.		112		3,472		3,503		13,643	13,755
Total Rooms-Days Inn		67		2,077		2,108		8,174	8,205
% Occupied-H.I.	100.9%	59.5%		58.4%		60.0%		62.5%	
% Occupied-Days Inn	71.6%	28.9%		47.1%		48.0%		47.7%	
Average Daily Rate-H.I.	95.73	65.91		63.39		67.62		66.57	
Average Daily Rate-Days Inn	62.71	45.59		50.83		45.86		51.30	
Rev. P.A.R.-H.I.	96.58	39.22		37.02		40.58		41.61	
Rev. P.A.R.- Days Inn	44.93	13.17		23.92		22.02		24.46	

	TODAY		This Year		Budget		This Year		Budget	
			M. T. D.		M. T. D.		Y. T. D.		Y. T. D.	
Total Restaurant Food	2,951.32	181	34,241.52	4,502	25,711.71	0	118,574.09	13,752	94,961.58	0
Average Ticket	16.30		7.61		0.00		8.62		0.00	
Total Banquet Food	0.00	0	46,943.09	3,208	40,500.57	0	131,803.12	10,659	110,700.87	0
Average Ticket	0.00		14.63		0.00		12.37		0.00	
Total Food Revenue	2,951.32		81,184.61		66,212.28		250,377.21		205,662.45	
Total Revenue	24,488.34		326,668.09		300,203.38		1,256,088.03		1,148,657.62	
- Tax & Tips	-2,436.48		-39,314.05		0.00		-144,801.16		0.00	
Total Revenue less Tax/Tips	22,051.86		287,354.04		300,203.38		1,111,286.87		1,148,657.62	
COST IN \$										
Front Desk-H.I.	211.47	22	8,572.07	929	5,735.00	0	31,533.89	3,494	22,570.00	0
Front Desk-Days Inn	168.00	24	5,376.00	768	7,130.00	0	20,272.00	2,896	29,425.00	0
Housekeeping	364.28	48	15,821.39	2,096	12,378.92	0	65,841.88	9,049	50,841.67	0
Public Areas	132.57	19	2,943.84	404	2,945.00	0	13,535.19	1,910	11,590.00	0
Houseman Wages	85.26	12	2,015.53	285	1,341.99	0	7,462.32	1,074	5,583.98	0
Total Hotel Labor	961.58	125	34,728.83	4,482	29,530.91	0	138,645.28	18,423	120,010.65	0
Restaurant Service	286.96	41	8,909.54	1,273	10,818.07	0	37,880.05	5,054	35,375.22	0
Banquet Set Up	85.26	12	2,015.53	285	2,080.10	0	7,432.50	1,073	6,466.14	0
Kitchen	397.59	51	12,745.93	1,472	13,105.87	0	44,591.57	5,021	41,169.79	0
Total Food Labor	769.81	104	23,671.00	3,030	26,004.04	0	89,904.12	11,148	83,011.15	0
Lounge	60.07	9	2,248.16	315	4,158.03	0	8,404.52	1,131	10,954.96	0
Marketing	227.49	17	7,068.15	530	8,959.00	0	31,046.51	2,467	37,988.00	0
Maintenance	452.40	46	9,077.67	882	11,315.00	0	34,951.98	3,452	44,830.00	0
Administration	327.58	17	10,177.98	522	9,999.98	0	40,049.26	2,071	41,999.86	0
TOTAL LABOR COST IN \$	2,798.93	318	86,971.79	9,761	89,966.96	0	343,001.67	38,692	338,794.62	0
COST AS % OF TOTAL SALES										
Front Desk-H.I.	1.0%		3.0%		1.9%		2.8%		2.0%	
Front Desk-Days Inn	7.0%		7.4%		0.0%		7.9%		0.0%	
Housekeeping	1.7%		5.5%		4.1%		5.9%		4.4%	
Public Areas	0.6%		1.0%		1.0%		1.2%		1.0%	
Houseman	0.4%		0.7%		0.4%		0.7%		0.5%	
Hotel Labor	4.4%		12.1%		9.8%		12.5%		10.4%	
Restaurant Service	1.3%		3.1%		3.6%		3.4%		3.1%	
Banquet Set Up	0.4%		0.7%		0.7%		0.7%		0.6%	
Kitchen	1.8%		4.4%		4.4%		4.0%		3.6%	
Food Labor	3.5%		8.2%		8.7%		8.1%		7.2%	
Lounge	0.3%		0.8%		1.4%		0.8%		1.0%	
Marketing	1.0%		2.5%		3.0%		2.8%		3.3%	
Maintenance	2.0%		3.2%		3.8%		3.1%		3.9%	
Administration	1.5%		3.5%		3.3%		3.6%		3.7%	
TOTAL LABOR COST AS %	12.7%		30.3%		30.0%		30.9%		29.5%	
COST AS % OF DEPARTMENTAL SALES										
Front Desk-H.I.	1.5%		5.2%		3.2%		4.3%		2.9%	
Front Desk-Days Inn	14.9%		28.8%		0.0%		23.9%		0.0%	
Housekeeping	2.6%		9.7%		6.9%		9.0%		6.6%	
Public Areas	1.0%		1.8%		1.6%		1.8%		1.5%	
Houseman	0.6%		1.2%		0.7%		1.0%		0.7%	
Hotel Labor	7.0%		21.2%		16.4%		18.9%		15.5%	
Restaurant	9.7%		10.3%		13.0%		14.0%		13.7%	
Banquet Set Up	2.9%		2.3%		2.5%		2.8%		2.5%	
Kitchen	13.5%		14.7%		15.7%		16.5%		15.9%	
Food Labor	26.1%		27.3%		31.2%		33.3%		32.1%	
Bar Labor	1.2%		8.4%		15.5%		12.2%		14.5%	